

RCF DISTRIBUTORS, LLC

# OUR BUSINESS WAS BORN FROM FAMILY. PEOPLE ARE THE ROOTS OF OUR BRAND

#### Our Mission – Hecho en México

We seek to influence perceptions of Mexican agriculture to reflect the excellent quality and collaborative labor that nurtures it, as well as of the people and culture that give our mangoes life. In addition, we promote sustainable agricultural growth for our Mexican land and people for generations to come.

#### Our Values

Respect for the Mexican culture, people and traditions.
Innovation and humility. Honesty, transparency, industry problem solving. Cooperative models of sustainable agriculture. Preserving our lands. Family. Social Responsibility. Health, safety and welfare of our workers and partners.

Community. Educators, motivators and trend setters.

El Grupo Crespo
The People, The Mango Experts

#### Our People

We are nothing without the hundreds of people that make up El Grupo Crespo. This includes all our permanent staff in Mexico, and additional seasonal pickers and packers and packing during the harvest plus full-time staff in offices in El Rosario, Nogales and McAllen.

#### **Our Customers- The Consumer**

The most important aspect of our business is the consumer. Their satisfaction drives our sustainable long-term success. Our direct path between our orchards and the consumer table gives us the most powerful vantage point in creating sustainable enduring mango programs.



## THE FAMILY TREE



#### **JORGE LONGINOS CRESPO**

In 1960 he established the family farm in Rosario, Sinaloa Mexico.



#### ROBERTO CRESPO FITCH

In 1971 he founded Empaque Don Jorge and established El Grupo Crespo as global growers, packers & shippers.



#### MALUZ DURAN VALDEZ

Current president of El Grupo Crespo. She took over total oversight of the family business when Roberto Crespo Fitch passed in 2007.



JOSE ANGEL



JORGE



ROBERTO



MALU

#### LOS NIÑOS: TRADITIONAL & MODERN

Today, the four children of Roberto Crespo Fitch, along with Maluz, manage all the locations & numerous components of El Grupo Crespo.



# Conventional & Organic Mango Programs

# RCF DISTRIBUTORS: (EL GRUPO CRESPO)

Specializes in the direct-trade model of agriculture: We grow, pack, ship and market conventional and organic mangoes directly to retailers, wholesalers and processors – as well as the food service sector to markets throughout North America. We own the entire supply chain and manage all distribution of our products.

#### **VOLUME:**

With over 1000+ hectares of conventional and organic mangoes throughout all major mango growing regions in Mexico, made up of company and partnership owned orchards, we are more readily able to service customers and eliminate gaps in supply during the Mexican mango season, which runs late January through mid-September.

#### GROWING REGIONS/ VARIETALS:

Growing in the 5 largest
Mexican growing regions:
Chiapas, Oaxaca, Nayarit,
Michoacán, Sinaloa. Over 600+
proprietary hectares of mangoes
(plus over 500+ partnered) are
grown, offering over 8 varietals
throughout the Mexican season:
Ataulfo, Tommy Atkins, Kent,
Haden, Keitt, Thai, Baby, Green
and a few highly specialized
varietals.



# Conventional & Organic Mango Programs

#### REGIONAL HECTARES OF FRUIT:

Fruit from the 5 largest Mexican growing regions: Chiapas, Oaxaca, Nayarit, Michoacán, Sinaloa. Over 650+ proprietary hectares of mango orchards: 200+ hectares in Chiapas and over 450 in Sinaloa (plus over 500+ hectares of partnered fruit volumes.





# Conventional & Organic Mango Availability

		February	March	April	May	June	July	August	September
	Chiapas	х	х	х	х				
S	Oaxaca		х	x	х	х			
019	Michoacan			Х	X	Х			
<u>₩</u>	Nayarit				X	х	X		
	Sinaloa					х	x	X	х
60	Ataulfo	х	x	х	х	х	х		
¥	Tommy Atkins		X	X	X	х			
15	Kent					Х	Х	Х	
VARIET/	Keitt							Х	х
>	Specialty Varietals					х	х	х	

\*Availability subject to change



CRESPO ORGANIC MANGOES

#### **CRESPO ORGANIC MANGOES:**

Specializing in delivering large and consistent volumes of premium-quality organic mangoes from our Mexican mango orchards, we are known for consumer-driven promotions during peak demand that educate, excite, engage, and entice consumers. We deliver sweet everyday low prices and even sweeter sale prices. Our in-store and virtual contentrich toolset supports the program with a full spectrum of creative and reliable commodity and culinary resources that have been proven to delight consumers and increase mango sales. Summer Mango Mania is the promotion that mango lovers wait for.





## **EL GRUPO CRESPO** & Social Responsbility





## SPECIALTY MANGOES FIT FOR KINGS AND QUEENS FLAVOR AND INNOVATION REIGNS SUPREME

Our legacy of innovation thrives through our specialty mango program, housed in our Mango King (CV) and Mango Queen (OG) brands. We are shaping the future of mangoes for consumers and growers.



#### Mallika

From our Mexican orchards, this prized Indian varietal delivers unmatched sweetness with intense melon, floral and citrus notes in perfectly silky, fiberless flesh.



#### Nam Doc Mai

Thailand's famous sticky rice mango thrives in Mexican soil, offering extreme mango richness with coconut cream and honey notes in custardy, sweet flesh.



#### **Kiew Savoy**

We've mastered growing this unique Thai variety in Mexico's fertile ground, creating the perfect crisp, green eating mango with refreshing nutty, apple-like notes.



#### Future Royalty

Jorge Crespo's trial orchards are cultivating extraordinary mangoes from around the world—India's legendary Alphonso, Pakistan's aromatic treasures, Taiwan's giants, and Haiti's Francis—promising new royalty for our Mexican soils.

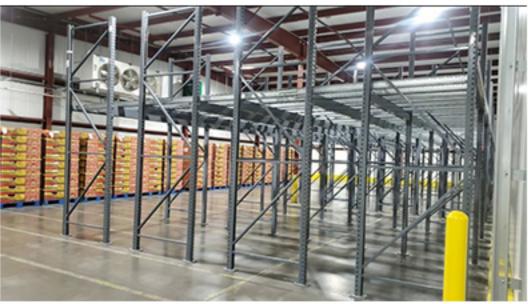


# RCF DISTRIBUTORS WAREHOUSING & DISTRIBUTION

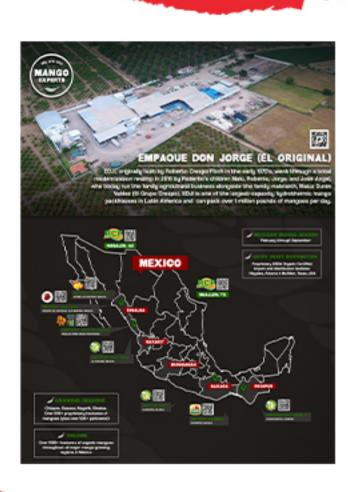
#### **ENTRY POINT DISTRIBUTION**

Proprietary distribution and cold storage centers in key ports of entry: Nogales, Arizona & McAllen, Texas, ensure proper handling and consistent high quality for fruit bound to locations throughout the USA and Canada.





### EMPAQUE DON JORGE





#### EMPAQUE DON JORGE

EL ROSARIO, SINALOA, MEXICO We own the largest hydro-thermic mango packhouse in Latin America. A single structure packhouse that spans over 100,000sq. ft set on 50 acres, with shipping capacity of over 14 truckloads per day (about a million lbs of mangoes).EDJ services and packs fruit from all regions from May onward.



#### EMPAQUE DON JORGE II

OCOZOCOAUTLA, CHIAPAS, MEXICO The second proprietary packhouse opened in March of 2019 in Chiapas, Mexico. Here, we pack and service our mango orchards in the southern regions, in conjunction with a larger partner packhouse and Bola De Oro in Oaxaca. The packhouse operates from late January through April. It's an Ataulfo powerhouse.



#### **BOLA DE ORO**

PUERTO PALOMA CHAHUITES, MEXICO The third proprietary packhouse opened in January of 2023 in Chahuites, Mexico. Here, we pack and service our mango orchards in the southern regions, in conjunction with EDJ II in Chiapas. This packhouse specializes in specialty pack sizes.



# EMPAQUE DON JORGE PACKING SERVICES



#### EMPAQUE DON JORGE I & II & BOLA DE ORO

Our proprietary packhouses in Oaxaca, Chiapas and Sinaloa all conduct packing services (maquila) for other Mexican farmers and exports when space permits.





## FACILITY CERTIFICATIONS

All facilities are Primus GFS & USDA Organic certified. All Packhouses/orchards are Primus GFS & Global Gap certified as well as SMETA audited (SMETA is an ethical trade audit that covers Sedex's four pillars of Labor, Health, Safety and Environment as well as business ethics.)











## **EL GRUPO CRESPO** & Social Responsbility

# **SMETA**



Our SOCIAL RESPONSIBILTY practices are audited by SMETA & GLOBALG.A.P.

#### OUR BUSINESS WAS BORN FROM FAMILY. OUR MISSION IS ROOTED IN OUR PEOPLE.



We are committed to the principles of ethically and socially responsible agriculture.

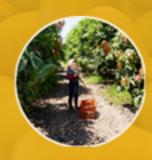
Over four generations of families have been continuously employed with El Grupo Crespo.



OUR MISSION: Our Mission and all of our financial decisions consider the well-being of our employees and the Mexican people. We are committed to creating a satisfied, economically and physically healthy workforce and to our people's advancement and prosperity.



Our dedication to organic production and certification, along with many of our sustainable and regenerative agricultural practices leave our Mexican lands safe and fertile for generations to come.







### EL GRUPO CRESPO

GlobalG.A.P. Certification Audits



GLOBALG.A.P. is the internationally recognized standard for farm production with a goal for safe and sustainable agricultural production that equally benefits farmers, retailers and consumers throughout the world.

Under the audit and certification system of GLOBALG.A.P., good agricultural practices are not just about products; they are also about the people that encircle those products. GlobalG.A.P. certification and audits have always included a human element, auditing for several social responsibility factors for the workers in the packing houses as well as the surrounding orchards.

The key SOCIAL
RESPONSIBILTY
GlobalG.A.P. factors
for certification include
General GLOBALG.A.P.

Health & Safetty Procedures Health & Safetty Risk Assessments Heath & Safetty Training First Aid Protective Clothing
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# GENERAL GLOBALG.A.P. CERTIFICATION COVERS:

- Food safety and traceability
- Environment (including biodiversity)
- Workers' health, safety and welfare
- Animal welfare
- Includes Integrated Crop Management (ICM), Integrated Pest Control (IPC), Quality Management System (QMS), and Hazard Analysis and Critical Control Points (HACCP)



## EL GRUPO CRESPO SMETA AUDITS



All packhouses are SMETA audited for responsible business practices, including labor, human rights, worker health and safety, environmental compliance and business ethics performance.

SMETA (Sedex Members Ethical Trade Audit) is the most widely used social audit in the world.

SEDEX is a not-for-profit membership organization that aids suppliers and buyers in responsible trade across global supply chains.

#### 4 KEY PILLARS

are assessed with SMETA

abor Standards

Health & Safety

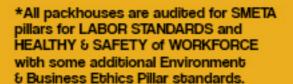
Environment







**Business Ethics** 



#### SMETA AUDIT ALSO INCLUDES:

- Universal Rights covering UNGP (United Nations Guiding Principles on Business and Human Rights)
- Management Systems and code implementation
- Responsible Recruitment
- Entitlement to Work ε Immigration
- Sub-contracting & Homeworking

SMETA additionally audits

### ETI BASE CODE

(ETI stands for Ethical Trading Initiative). The ETI Base Code is an internationally recognized set of labor standards based on the ILO conventions.

The ILO (International Labor Organization) is a specialized agency of the United Nations that sets labor policies and standards promoting decent work for all people.

The ILO Conventions cover a wide area of social and labor issues including basic human rights, minimum wages, industrial relations, and employment policies, including gender issues. The conventions enhance social protections and strengthen transparency in our work.



Employment is freely chosen



Child labour shall not be used



No discrimination is practised



Freedom of association and the right to collective bargaining are respected



Living wages are paid



Regular employment is provided



Working conditions are safe and hygienic



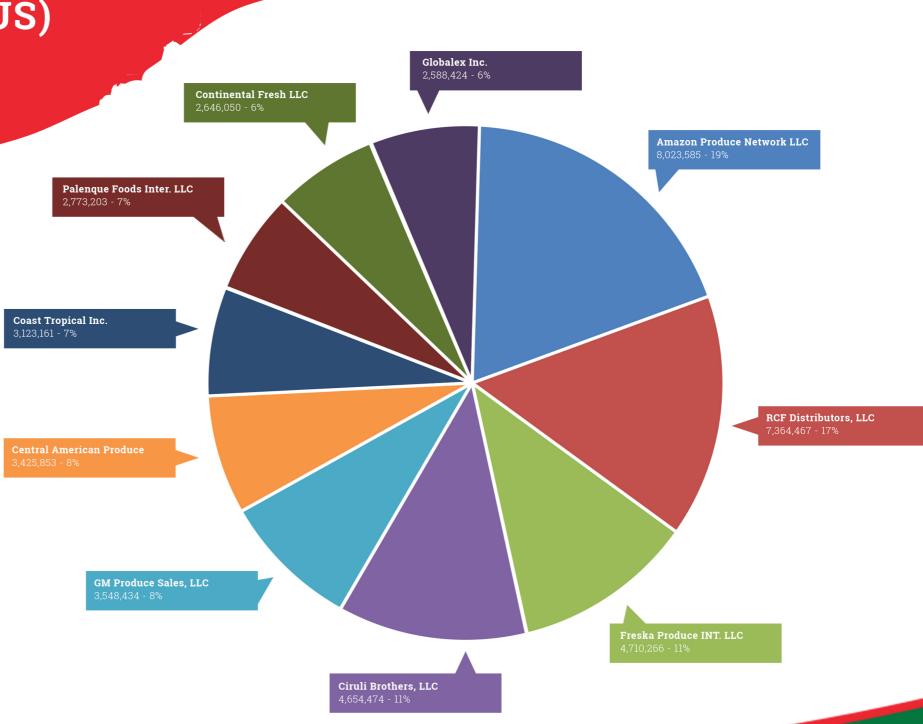
Working hours are not excessive



No harsh or inhumane treatment is allowed

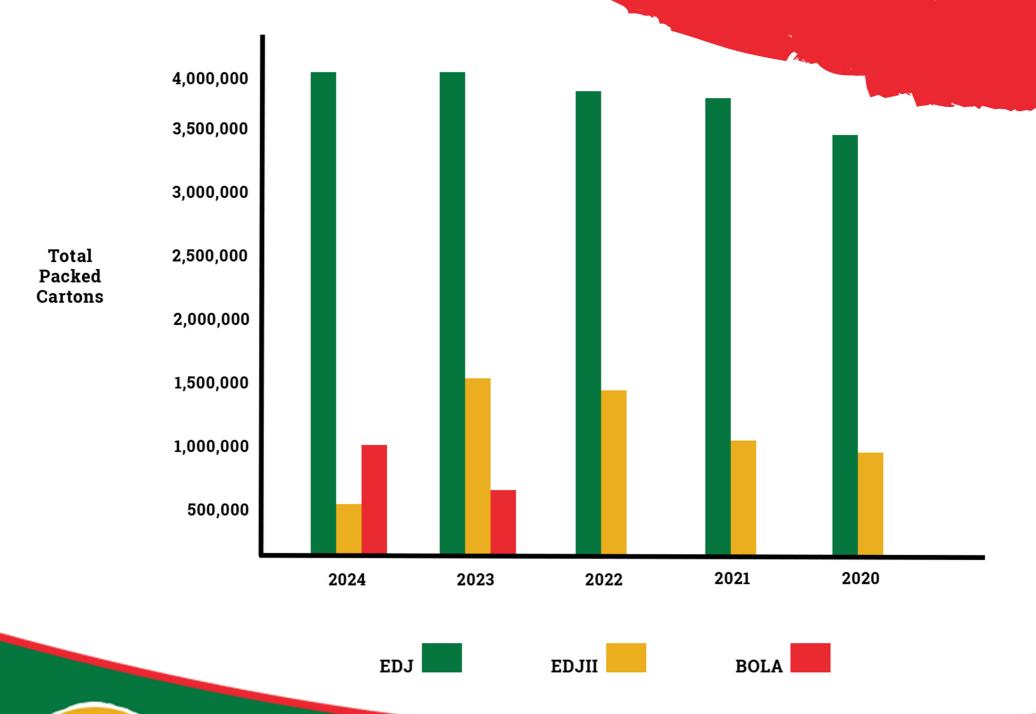


TOTAL CARTONS IMPORTED BY (US) COMPANY: 2024





# TOTAL MANGOES PACKED BY EMPAQUE DON JORGE







#### SINGLE INGREDIENT DRIED MANGOES. NO SUGAR. RIPE ORGANIC MANGOES. PURO MANGO, PURO MEXICO!



Crespo Organic Retail
Retail-ready Crespo Organic brand dried
mangoes - Kent, Keitt & Ataulfo varietals
in 4oz and 1lb resealable bags.



Bulk Packs
Premium organic dried mangoes in bulk
format, multiple varietals and cuts available
for retail bins and repackers.



Co-Packing-Retail Scale Large-scale organic dried mango co-packing, varietal and custom cut options, with flexible packaging solutions.



Crespo Organic Chili Mangoes A taste of puro Mexico: tropical, caramel-sweet dried Ataulfo mangoes are dusted with a custom blend of Mexican organic chilies, celebrating the Mexican sweet-heat tradition.



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## SANTIAGO DESHIDRATADOS Our Dried Mango Story







#### THE PACKHOUSE

We transform mangoes from fresh, juicy fruit to succulent and chewy dried snacks. Santiago Deshidratados is a state-of-the-art certified organic and kosher mango-drying facility located in our home town of El Rosario, not far from our main mango packhouse Empaque Don Jorge (Latin America's largest hydrothermal packhouse).



#### **DRIED MANGO SEASON**

We process our dried mangoes from May to October. About 9,000 lbs of dried mangoes are processed per day in the peak of the drying season. Our single-ingredient dehydrated mangoes are dried in the peak of sweetness. We dry Ataulfo, Kent & Keitt; these varietals have near fiberless flesh and make a succulent and chewy snack. We also process Tommy Atkins mangoes for the ingredient and processing sector.

#### USDA CERTIFIED ORGANIC

In addition to the orchards, all of the packing facilities and shipping facilities and our dried mango packing facilities are fully USDA Organic compliant.

Our dried organic mangoes support the Crespo family's mission and commitment to building long-term, sustainable agricultural systems and markets for their family and the Mexican land and people.





## RCF DISTRIBUTORS, LLC

12 Calle Cristina Rio Rico, AZ 86548



# WE ARE THE MANGO EXPERTS!

THE FOLLOWING LINKS WILL PROVIDE MORE INSIGHT INTO THE COMPANY AND OUR MANGO EXPERTISE:

RCF DISTRIBUTORS
www.RCFDistributors.com

**CRESPO ORGANIC MANGOES** www.CrespoOrganic.com

**EMPAQUE DON JORGE** https://bit.ly/3PDNZ2t

### **RCF Nogales**

12 Calle Cristina Rio Rico, AZ 85648 520-348-7506

#### **RCF McAllen**

6500 S 23rd St. Suite 12 McAllen, TX 78503 956-630-0689

#### Empaque Don Jorge

Jose Angel Crespo 956-369-3510